

Welcome to the COCP Suppliers Meeting 07 April 2010

Introductions of COCP / CCM Personnel

- Gene Bambach – CCM
- Steve Matela – COCP MnR Manager
- Debi Rafter – COCP MnR Coordinator
- Steve Chopik – COCP MnR Coordinator
- Martin Sherman – COCP Pool Manager

Meeting Agenda

Items to be reviewed:

COCP Fleet / Member Lines

Gate Inspections

EIR completion

Tires

Damage description

Tread depth

License plate handling / reporting

Reporting expired / missing license plates. Not releasing of same.

Confirming receipt / application of

Meeting Agenda (cont.)

Pool Stat 3

Input of estimates

Entry of repair completion date

Repair

FHWA / FMCSA

Audit Program

Safety

OSHA

CCM / COCP Bulletins

Posting in common location

COCP Fleet

5,773 x 20'

15,247 x 40'

694 x 45'

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21, 714 Total chassis

Our Customers

- China Shipping
- Cocso
- CSAV
- Evergreen
- Hamburg Sud
- Hanjin
- Hyundai
- Matson
- MOL
- NYK
- Trac
- Yang Ming

Gate Inspections & Tires

Gate Inspections

- Gate inspections should be full & complete
- Be sure inspectors are performing complete visual inspection, notating:
 - License plate, including expiration date
 - Date of last FHWA
 - If expired or missing, check for current document in document holder
 - Any and all damages / defects

Tires

- Be sure tire tread depths are gauged and notated.
- Ensure proper wording is used when describing damage, (if applicable).
 - Slid Flat vs. Skid Flat / Flat Spot
 - Must have 3 tread depths noted showing total variance.
 - Cut through Cord vs. Cut (not requiring repair)

License Plate Handling

- All request for replacement license plate MUST come through COCP
- Any unit requiring replacement license plate MUST be “locked down” until replacement plate is installed
- All request must be in writing (e-mail)
- All request must include reason for request i.e.. Expired, missing, damaged
- COCP MUST receive confirmation of license plate receipt, in writing, to include date of receipt & date of confirmation
- COCP MUST receive confirmation of license plate installation, in writing, to include physical date of installation & date of confirmation
- License plates should be installed no later then next business day after receipt
- COCP should receive confirmation of license plate installation no later then next business day after physical installation

Pool Stat 3

- All estimates must include SMC
- Estimates for repair of possible 3rd party damage must be accompanied by in gate inspection report with damages noted.
- Estimates containing tire replacement must have DOT numbers entered into Tire DOT section of Pool Stat 3 to include both take off & replacement tire DOT numbers.
- Estimates over suppliers auto approval must be entered into Pool Stat 3 timely
- All estimates over supplier auto approval must be physically inspected / approved by COCP approved personal prior to commencement of repair.
- Estimates over \$500 must also have contributing member approval.
- Estimates under suppliers auto approval limits must be entered into Pool Stat 3 within 10 days of completion.

Pool Stat 3 (cont.)

- Upon physical completion of repair, date of repair must be entered into Pool Stat 3 in timely manner.
- Any estimate in "6" status that contains possible 3rd party damage will not be processed until in gate inspection with damages noted is received by COCP.
- Any estimate that contributing member line denies will be updated in Pool Stat 3 to status "5" (declined).

Repairs & FHWA / FMCSA

Repairs

- Must be in accordance with current IICL guidelines
- All replaced components must be “like for like” or as advised by CCM
- Any component that required heat to straighten, or welding to replace, must be wire brushed & painted

FHWA / FMCSA

- All Federal Hi-Way Administration (soon to be FMCSA) inspections must be completed in accordance with current regulations
- Upon completion of the FHWA / FMCSA inspection & repairs (if applicable), forms must be completed in entirety & decal / front bolster updated to reflect date of inspections.
- FHWA / FMCSA decal must include the name of supplier performing the inspection

Audit Program

- Minimum number of audits per month is 20 per location
- To successfully pass supplier must receive grade of 80% or higher for the month
- Penalties for failing audits, in addition to below Supplier may be subject to reimbursing COCP for all invoices relating to substandard service and/or a certain percentage of work performed is improper, Supplier shall reimburse COCP for a commensurate percentage of all work invoiced during the previous six (6) months or since the last audit, whichever is more recent.
- If during audit it is determined that work orders / repair orders have been falsified. Supplier will receive written notice & if evidence of recurrence is found supplier will be terminated on the spot.
- Refusal to allow Auditor access to auditable units will be automatic failure.

Audit Program (cont.)

Penalties for failed audits:

- First time: Warning letter will be issued to supplier with copy of failing audit report with details and supplier may expect increase in audits following month.
- Second time: Supplier will be placed on probation, with increased scrutiny by COCP. Increased scrutiny may include reduction, or elimination, of auto approval & increase audits. Supplier must submit detailed action plan to correct failing grade.
- Third time: Supplier will be placed on suspension for no less than a period of 2 weeks. Supplier must have face to face meeting with COCP to go over audit details & advise action plan to correct same.
- Failure of another audit within 12 months will constitute supplier termination

Safety & CCM / COCP Bulletins

Safety

- All repairs must be performed in a safe environment & manner
- All tire mounting / dismounting must be performed in accordance with current OSHA regulations
- All supplier personnel must have proper PPE (personal safety equipment)
- At time of equipment audits, supplier safety protocols will also be audited to ensure compliance.
- All suppliers performing work on-site @ any rail terminal must follow rail terminals safety guidelines & regulations.

CCM / COCP Bulletins

- Ensure all CCM / COCP Bulletins are up to date
- Posted in common location

Thank you for your
continued support!